

## Message Text

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PAGE 01 USBERL 01314 161705Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----161933Z 021775 /43

P R 161615Z MAY 77  
FM USMISSION USBERLIN  
TO SECSTATE WASHDC PRIORITY 4581  
INFO USDOC WASHDC UNN  
AMEMBASSY BONN

LIMITED OFFICIAL USE USBERLIN 1314

E.O.11652: N/A  
TAGS: BEXP, BFOL, ESTR, GW, WB  
SUBJECT: P.L. EXPORT TRANSACTION CHECK: MARISTRON ELECTRONIC  
UND HANDELS GMBH: FOLLOW-UP

REFS: (A) USBERLIN 1209, (B) STATE 098478, (C) USBERLIN 0958

1. DUN AND BRADSTREET REPORTS THAT WEST BERLIN FIRM  
HANS-GEORG WALTENBERG ENJOYS GOOD BUSINESS REPUTATION  
IN LOCAL MARKET. PAYMENT PRACTICES ARE ORDERLY. FIRM,  
HOWEVER, IS NEW AND NOT REPEAT NOT YET REGISTERED WITH  
COMMERCIAL REGISTER.

2. WALTENBERG, WHO IS THIRTY YEARS OLD, EMPLOYS TOTAL  
OF FIVE PERSONS AT ALLGAUER WEG 17-19, 1 BERLIN 42.  
COMPANY ENGAGES IN WHOLESALE TRADE IN ELECTRONIC COM-  
PONENTS AND PARTS AND IN MANUFACTURE OF RECTIFYING TUBES  
FOR ELECTRONIC CURRENT CONVERSION. CUSTOMERS, ACCORDING  
TO FIRM, ARE LOCAL ELECTRO-TECHNICAL INDUSTRY AND LARGE  
WEST BERLIN ENTERPRISES SUCH AS AEG.

3. HERR WALTENBERG REPORTEDLY OWNS PROPERTY ON WHICH  
FIRMS'S OFFICES, SMALL WAREHOUSE AND MANUFACTURING FACIL-  
ITY ARE LOCATED. PROPERT VALUES ESTIMATED 100,000 DM  
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ARE MAINTAINED.

4. FIRM'S BANK REFERENCE IS BERLIN COMMERZBANK, AG,  
POTSDAMERSTRASSE 125, 1BERLIN 30, TEL. (030) 26-97-1.

5. WALTENBERG APPEARS TO BE RELIABLE YOUNG COMPNAY.  
NOTHING DEROGATORY IS KNOWN ABOUT MANAGEMENT.

6. HERR WALTENBERG REPORTED THIS WEEK THAT HE HAS CANCELLED HIS ORDER WITH MARISTRON FRO THE ANALOG-TO-DIGITAL AND DIGITAL-TO-ANALOG CONVERSERS. HE SAID THEY WERE INTENDED FOR EVENTUAL RE-SALE, BUT THAT INTENDED END-USER (WHOM HE REFUSED TO SPECIFY) HAS CANCELLED ORDER.

7. RECOMMENDATION: IN VIEW OF THE FOREGOING THAT MISSION FEELS THAT I CANNOT RECOMMEND ISSUANCE OF THE EXPORT LICENSE TO MARISTRON FOR THIS SENSITIVE AMERICAN EQUIPMENT UNLESS MARISTRON OR WALTENBERG SPECIFIES THE INTENDED END-USER. TO DATE, THEIR ANSWERS DO NOT REPEAT NOT JUSTIFY ISSUNACE OF LICENSE NOR DO THEY SUPPORT BONA FIDES OF SUBJECT TRANSACTION. GEORGE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** REPORTS, STRATEGIC TRADE CONTROLS, TRANSACTION CHECKS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 16-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977USBERL01314  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770173-0630  
**Format:** TEL  
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**Handling Restrictions:** n/a  
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**Legacy Key:** link1977/newtext/t19770551/aaaabsde.tel  
**Line Count:** 76  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** e340be92-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 USBERLIN 1209, 77 STATE 98478, 77 USBERLIN 958  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2499014  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** P.L. EXPORT TRANSACTION CHECK: MARISTRON ELECTRONIC UND HANDELS GMBH: FOLLOW-UP  
**TAGS:** BEXP, BFOL, ESTC, GE, WB, MARISTRON ELECTRONIC UND HANDELS, HANS-GEORG WALTENBERG  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/e340be92-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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